

# Company Profile



**Integrated Mining Service Company**



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- Revenue
- Profitability & Margin
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# 1

## Company Information

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- **Company in brief**
- **Milestone**
- **Corporate Structure**
- **Shareholders**
- **Board of Directors**
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- **Market**
- **Operational Result**

## Company in Brief

# PT Samindo Resources Tbk

PT Samindo Resources, Tbk. ("Company") is leading investment Company in Indonesia as the holding company of the subsidiaries in trusted mining services sector. At the beginning the Company was established with the name of PT Myohdotcom Indonesia on 15 March 2000 and then changed the name to PT Myoh Technology, Tbk on 8 January 2003. Then in 2011, the Company changed its name into PT Samindo Resources, Tbk.

## Vision

To become a holding company with high quality and comprehensive mining services based on resources development.

## Mission

- To create an excellent mining operation and its management system
- To secure the full ranged competitive mining services and sustainable reserve

## Value

- Integrity Focus
- Global Excellence
- Lead Change
- Mutual Progress

# Milestone

**2000**



- *The Company was established*
- *Initial Public Offering*

**2011**



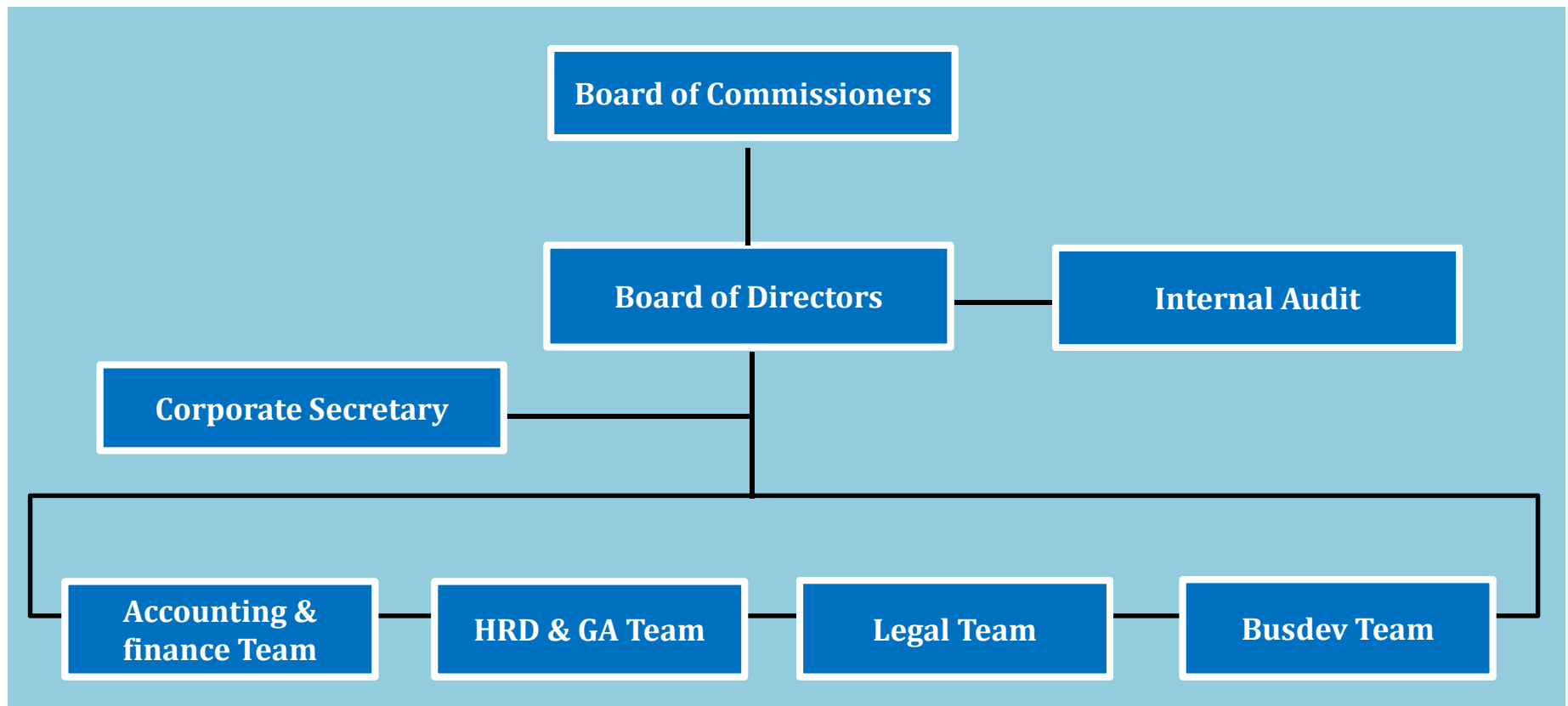
- *Change of name to PT Samindo Resources Tbk*
- *Change of business nature*
- *Reverse stock*
- *Rights Issue I*
- *Acquisition of PT SIMS Jaya Kaltim*

**2012**



- *Rights Issue II*
- *Acquisition of PT Samindo Utama Kaltim*
- *Acquisition of PT Trasindo Murni Perkasa*
- *Acquisition of PT Mintec Abadi*

# Corporate Structure





# Shareholders

## Samtan Co.Ltd

Samtan Co.Ltd is one of the biggest Korean Corporation. Samtan main business is focused on energy and development of resources. Samtan involved in several energy project in Indonesia such as:

- Coal mining
- LPG
- Independent Power Plant
- Palm oil

59.11%

## Favor Sum

Investment Company with portfolio in Indonesia

15.12%

## Public

- Retail Investor
- Fund
- Corporation

25.77%

Total Share Issued  
2,206,312,500 shares

# Board of Directors



**Kim, Young Chan**  
President Director



**Witoro**  
Independent Director



**Lee, Kang Hyeob**  
Director



**Yoo, Hun Jae**  
Director



# Business Line

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*PT Samindo Resources Tbk provide a comprehensive coal mining services combine with the human resources and technology into excellent services*

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**Overburden Removal**



**Coal Getting**



**Coal Hauling**



**Drilling**

**Equipment:**

- Excavator - 16 unit
- Dump Truck - 113 unit
- Bulldozer - 32 unit

**Equipment:**

- Tractor - 100 unit
- Trailer - 190 unit

**Equipment:**

- Drilling Rig - 2 unit

# Subsidiaries



## SIMS jaya kaltim

**Ownership:**  
99.90%

**Core Competencies:**  
Overburden & Coal Getting  
Services

**Business Activity:**  
1. Wasted Removal  
2. Coal Getting



## Trasindo Murni Perkasa

**Ownership:**  
99.80%

**Core Competencies:**  
Coal Hauling Services

**Business Activity:**  
Hauling of coal



## Samindo Utama Kaltim

**Ownership:**  
99.67%

**Core Competencies:**  
Coal Hauling Services

**Business Activity:**  
Hauling of coal



## Mintec Abadi

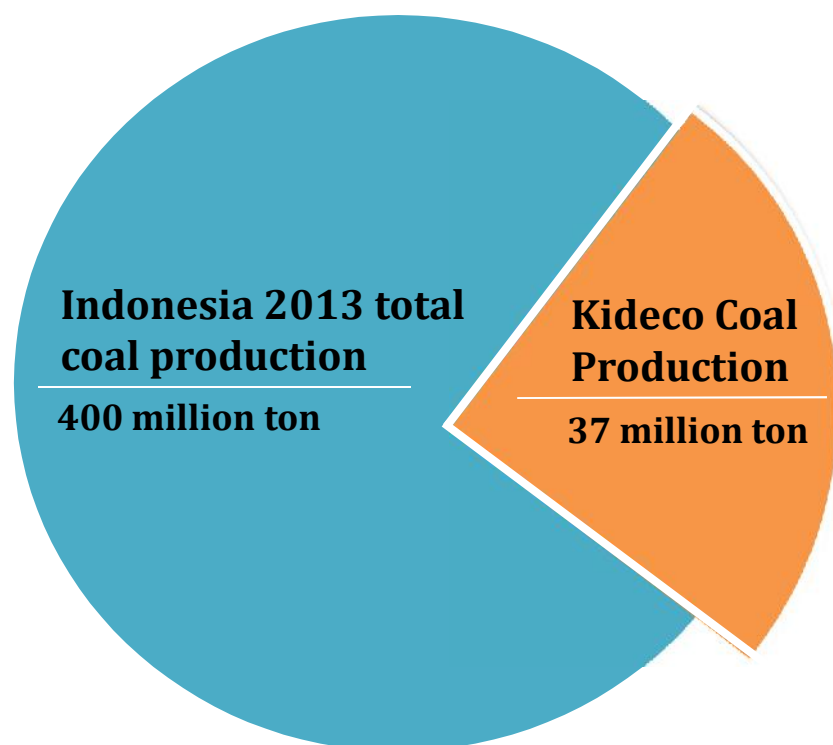
**Ownership:**  
99.60%

**Core Competencies:**  
Coal Mining Drilling  
services

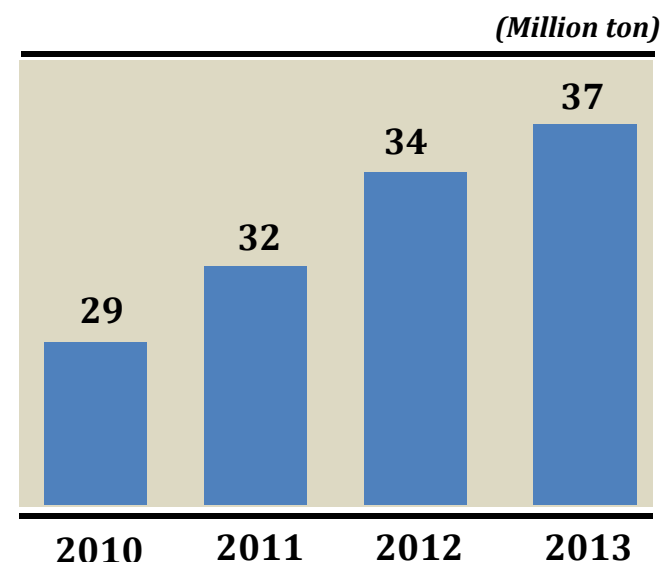
**Business Activity:**  
Business consultant

# Market

*The Company currently is one of the mining services companies entrusted to work on the mining concession area of PT Kideco Jaya Agung. PT Kideco Jaya Agung is 3<sup>rd</sup> largest Indonesia coal producer*



*(Source: APBI)*

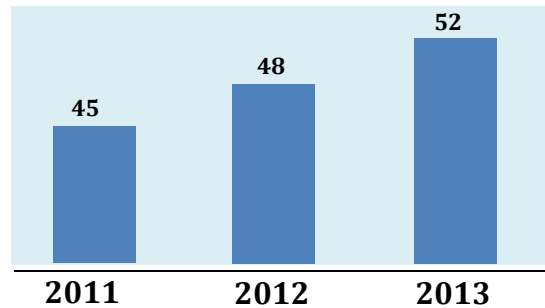


*Currently PT Samindo Resources Tbk serve PT Kideco Jaya Agung as a contractor for wasted removal, coal getting, coal hauling and drilling activity*

# Operational Result

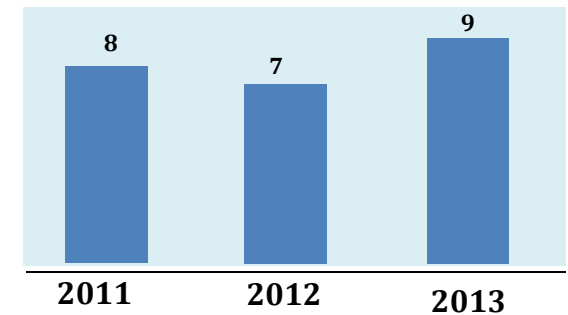
(Million BCM)

## Overburden removal



(Million ton)

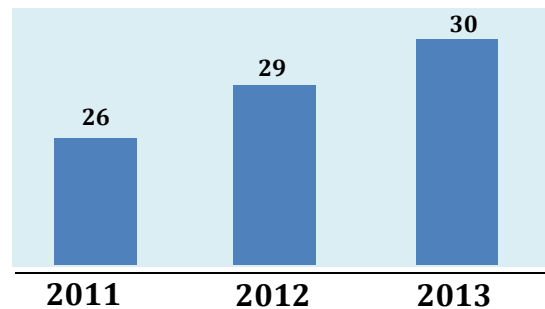
## Coal Getting



## Operation Activity

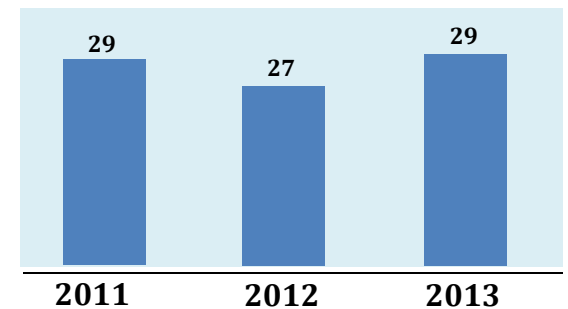
(Million ton)

## Coal Hauling



(Thousand meters)

## Drilling



# 2

## Financial Information

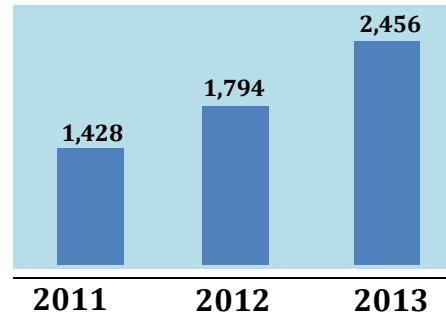
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- Revenue Profile
- Cost Profile
- Profitability & Margin
- Asset, Liabilities & Equity
- 2014 Plan

# Revenue Profile

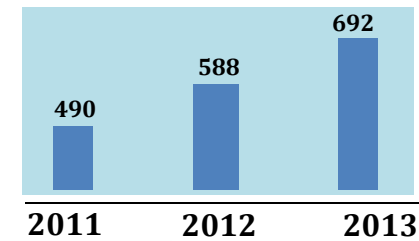
(Rp billion)

Consolidated Revenue



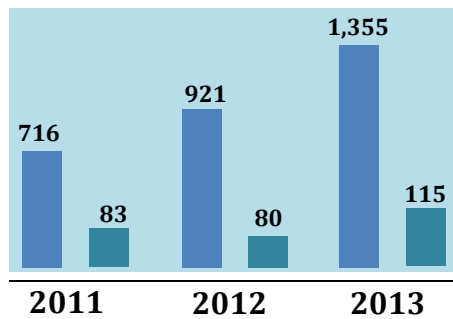
(Rp billion)

Coal Hauling



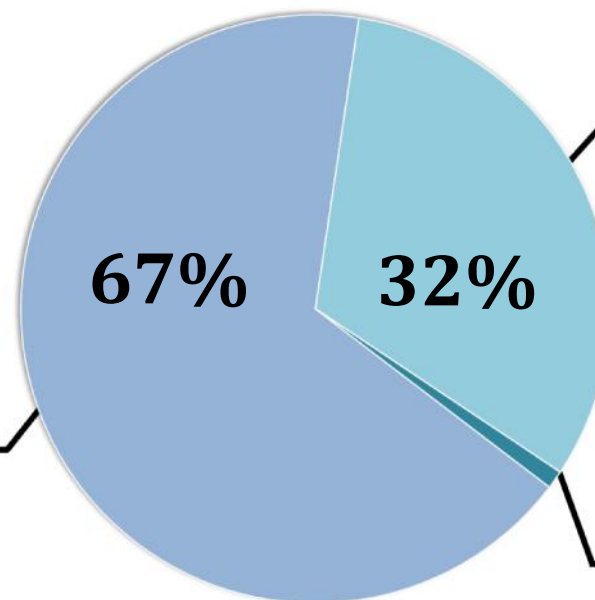
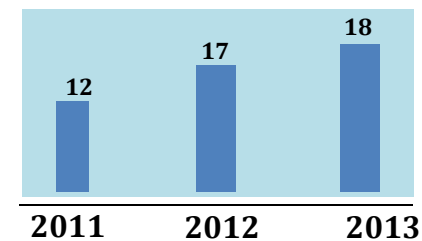
(Rp billion)

Wasted Removal & Coal Getting



(Rp billion)

Drilling

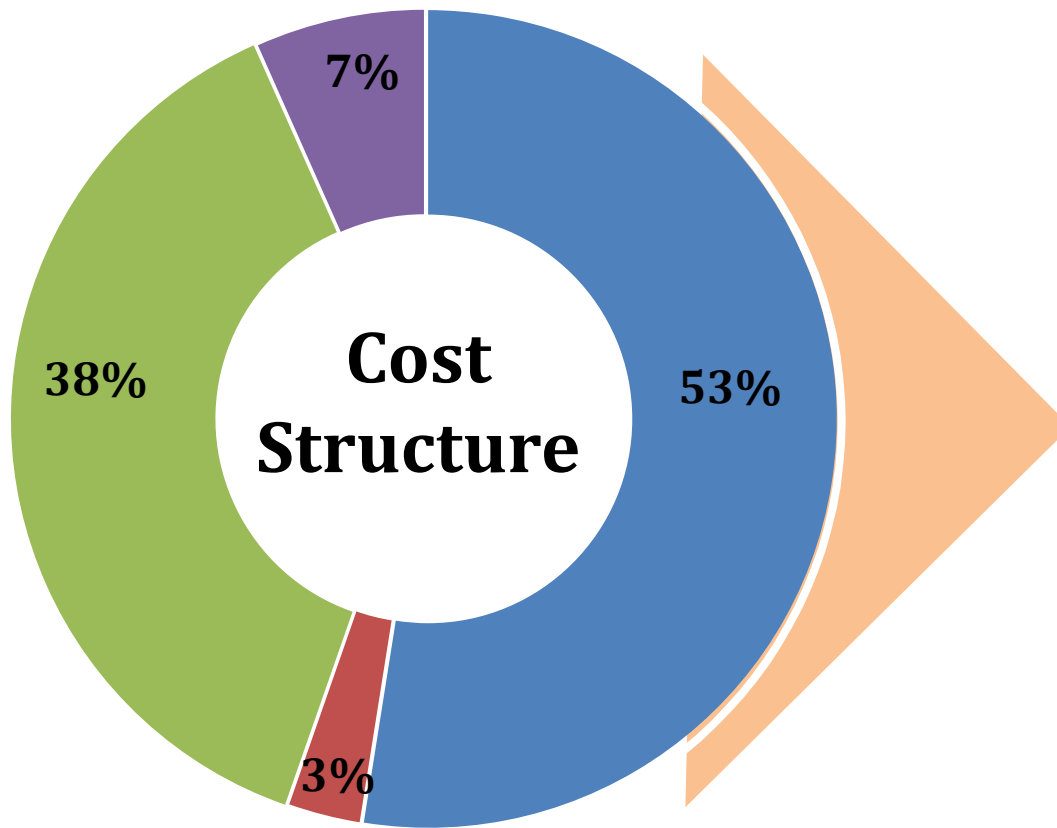


(Based on Financial Year 2013)



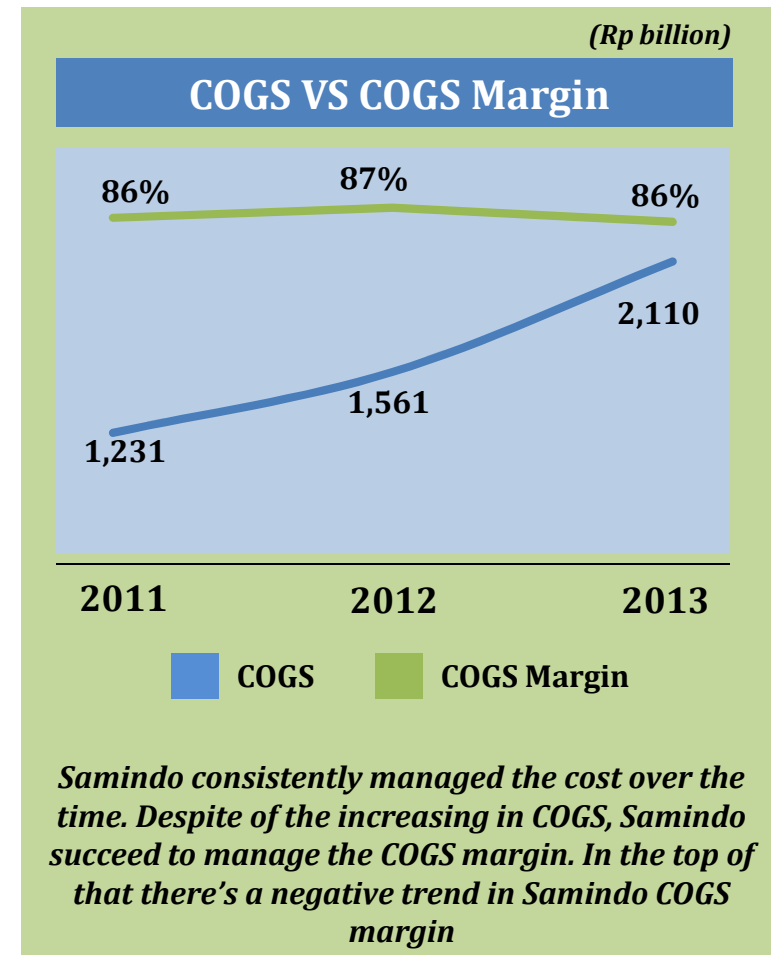


# Cost Profile

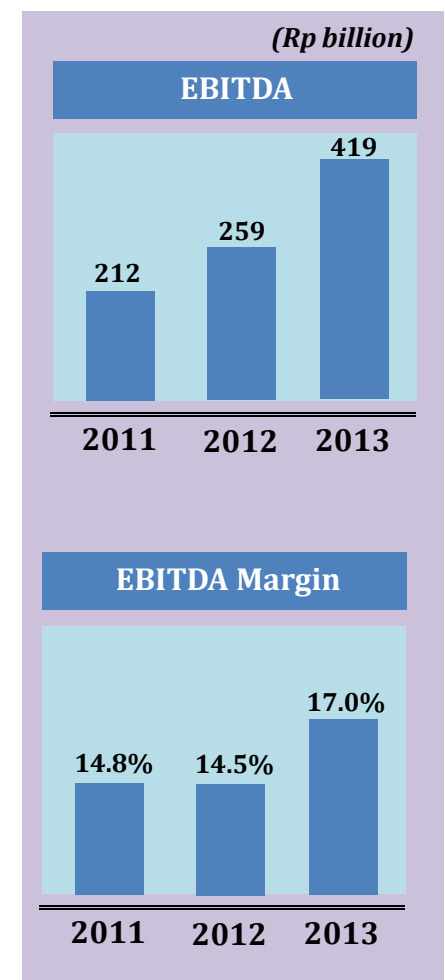
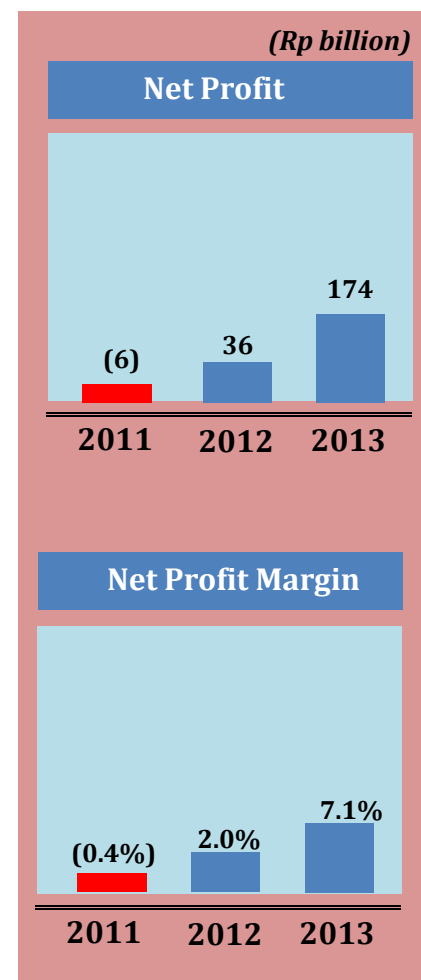


(Based on Financial Year 2013)

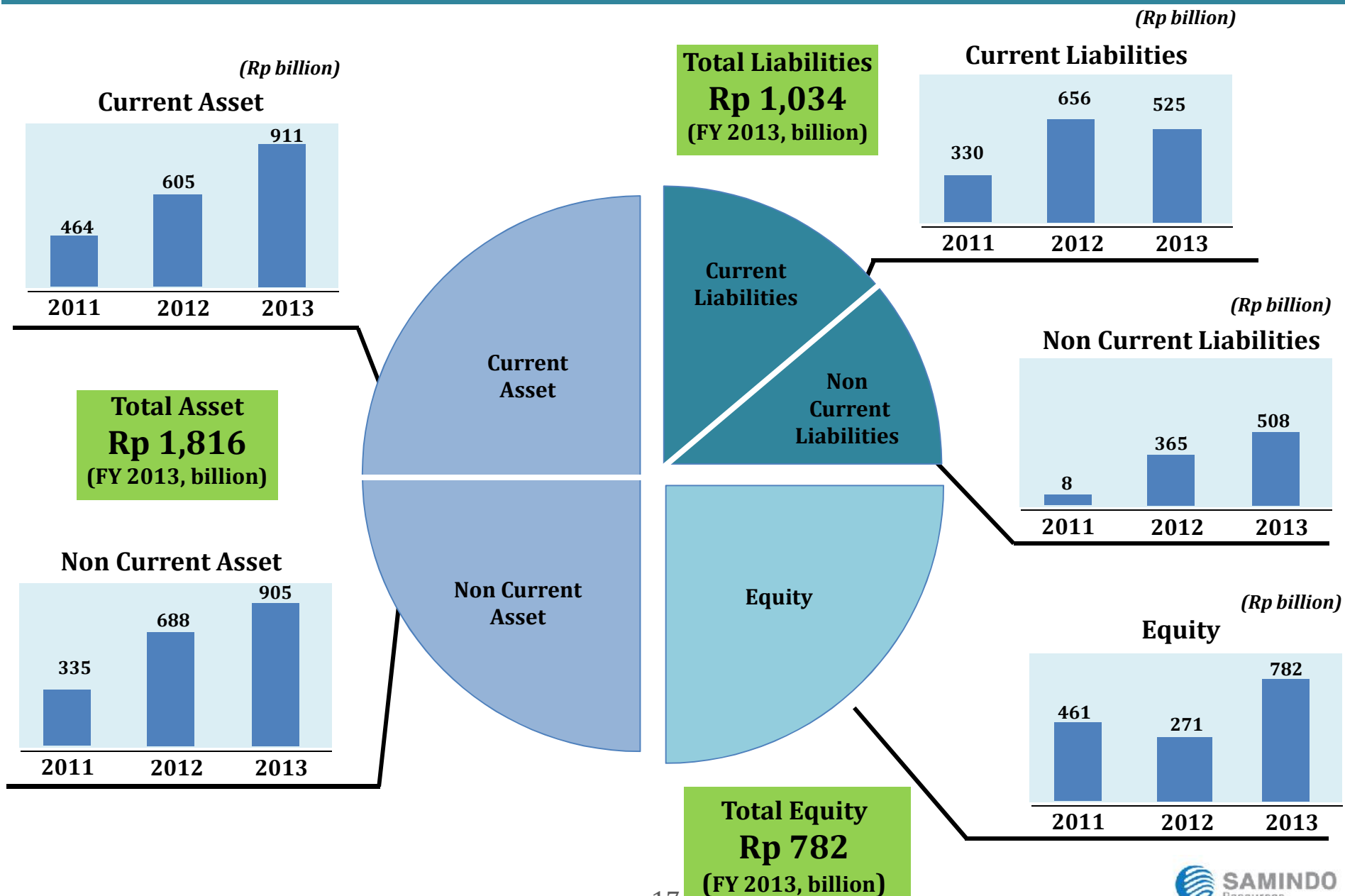
Material Overhead Depreciation Labor



# Profitability & Margin



# Asset, Liabilities & Equity



# 2014 Plan

(Rp billion)

## Operation Plan

| Business Line                              | 2013<br>(Actual) | 2014<br>(Plan) | Growth |
|--|------------------|----------------|--------|
| <b>Overburden Removal</b><br>(Million BCM) | 52               | 58             | 12%    |
| <b>Coal Getting</b><br>(Million ton)       | 9                | 11             | 22%    |
| <b>Coal Hauling</b><br>(Million ton)       | 30               | 33             | 10%    |
| <b>Drilling</b><br>(Thousand meters)       | 29               | 27             | -7.1%  |

## Financial Plan

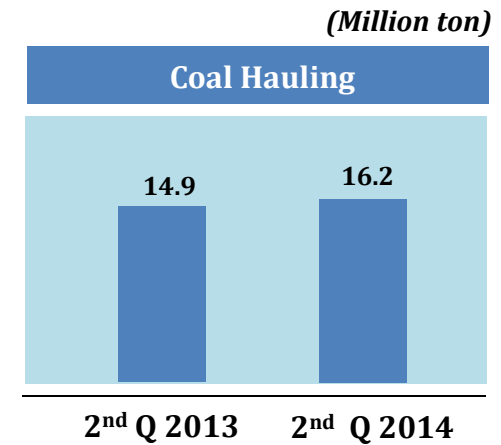
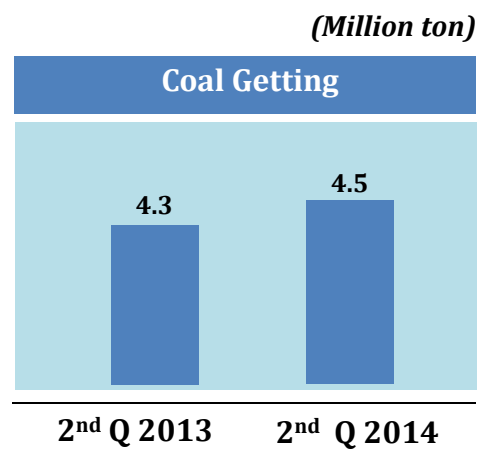
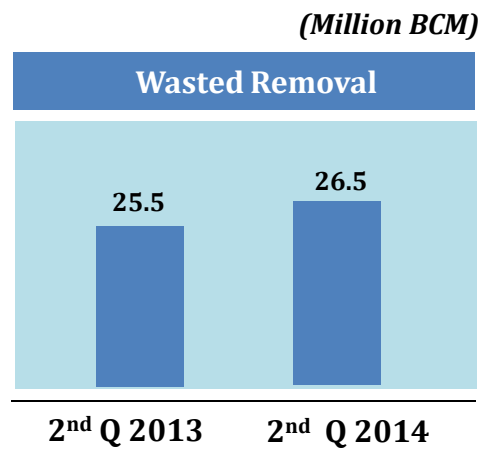
| Profit & Loss           | 2013<br>(Actual) | 2014<br>(Plan) | Growth |
|-------------------------|------------------|----------------|--------|
| <b>Revenue</b>          | 2,456            | 3,037          | 24%    |
| <b>Gross Profit</b>     | 346              | 349            | 0.9%   |
| <b>Operating Profit</b> | 278              | 262            | -5.7%  |
| <b>Net Income</b>       | 173              | 182            | 5.2%   |

# 3<sup>rd</sup> Quarter Update

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- **Operational Result**
- **Revenue**
- **Profitability & Margin**
- **Asset**
- **Liabilities**
- **Cash Flow**
- **Capital Expenditure**

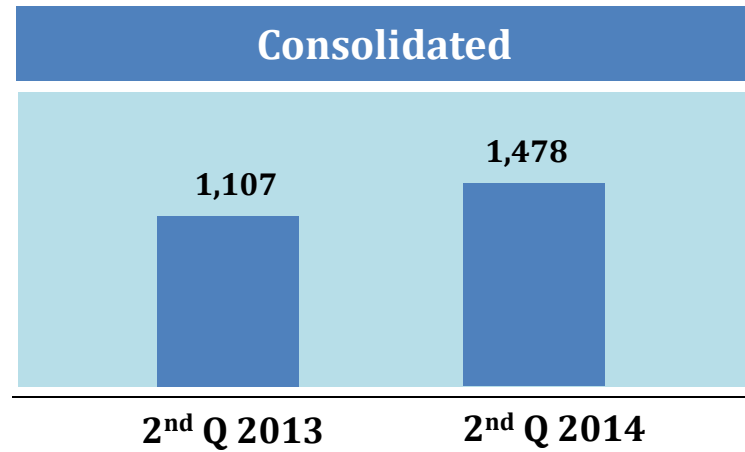
# Operation Result





# Revenue

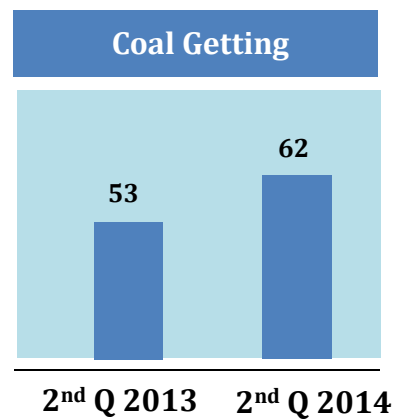
(Rp billion)



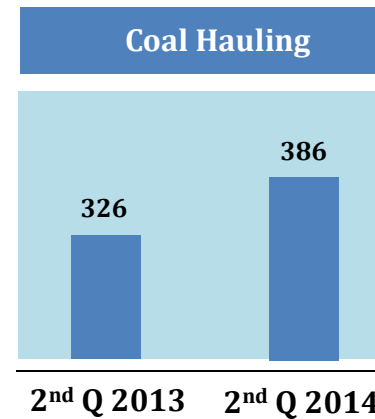
(Rp billion)



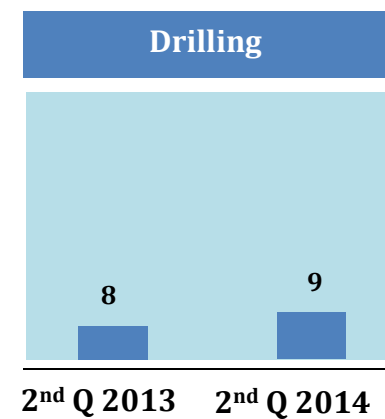
(Rp billion)



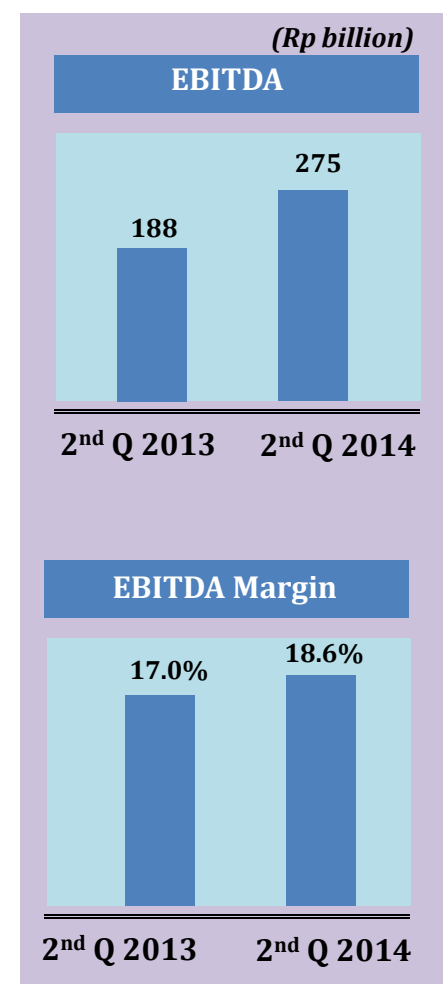
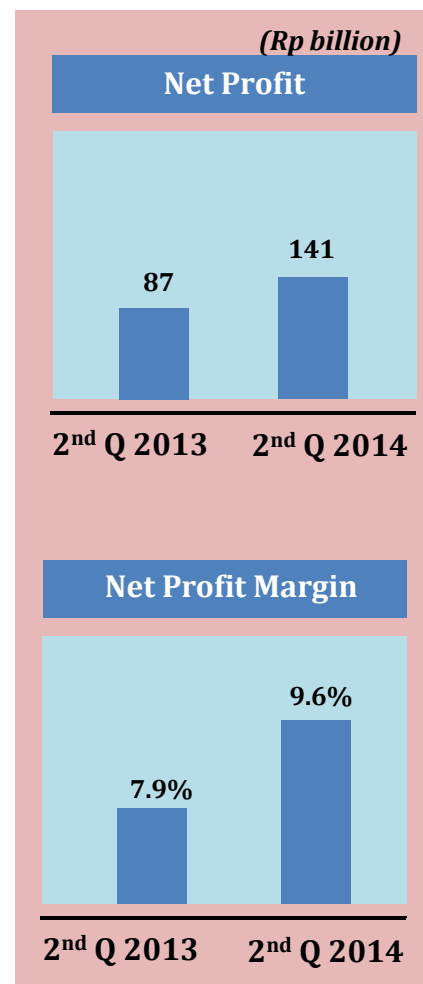
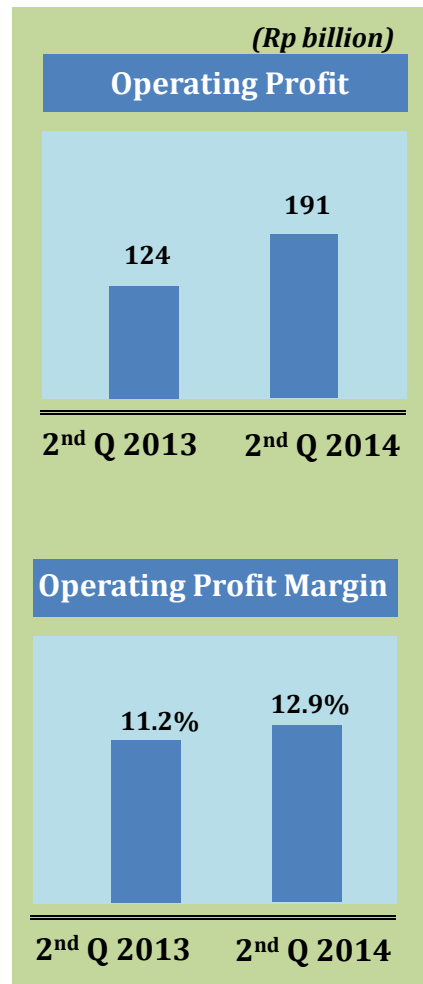
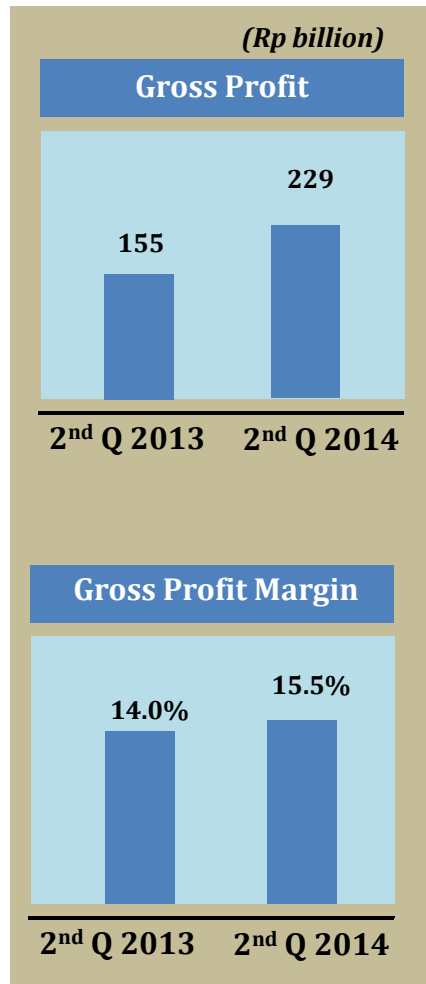
(Rp billion)



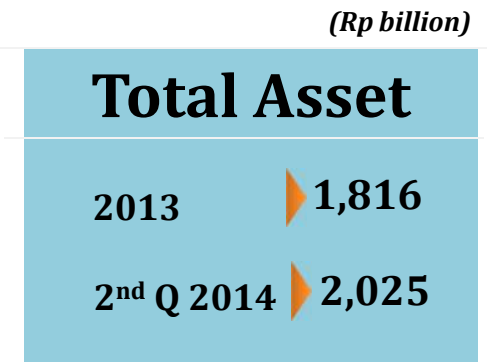
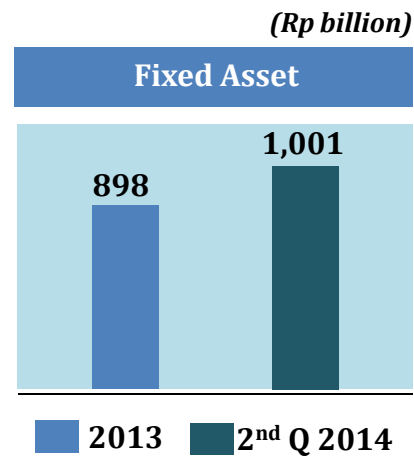
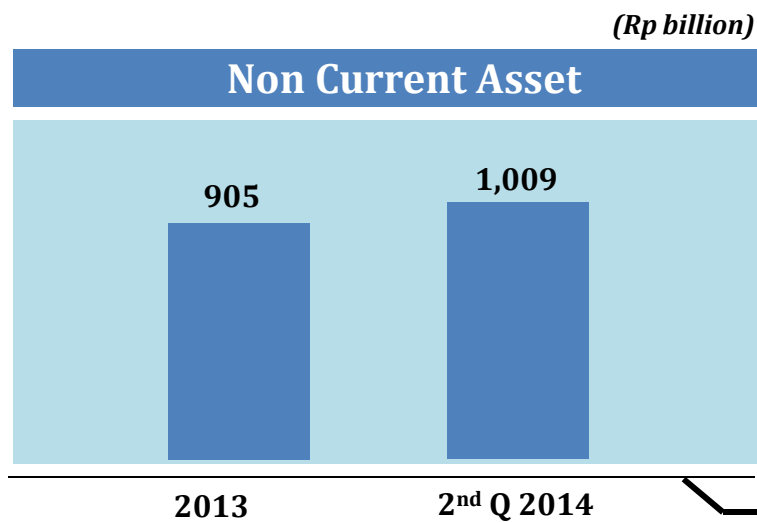
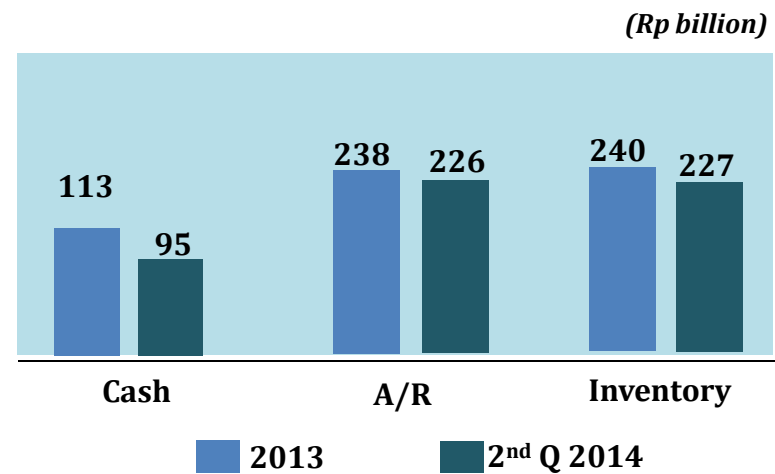
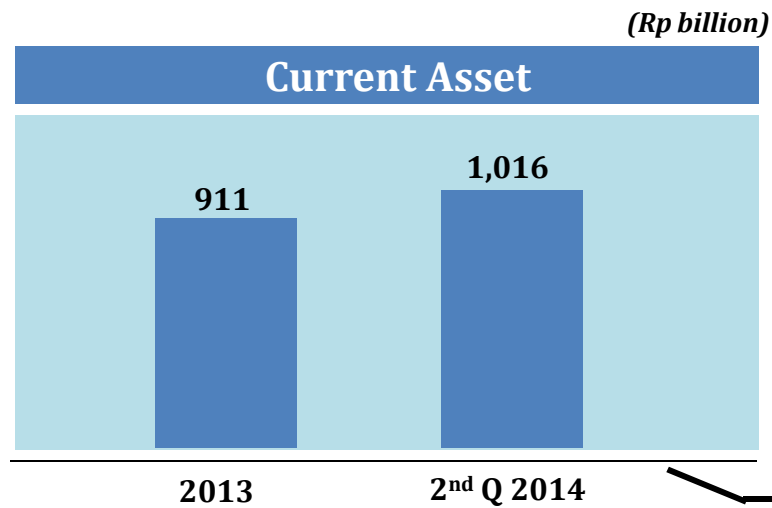
(Rp billion)



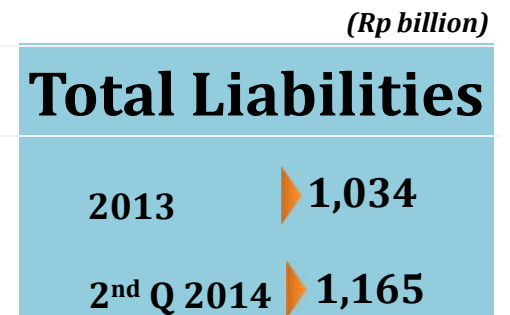
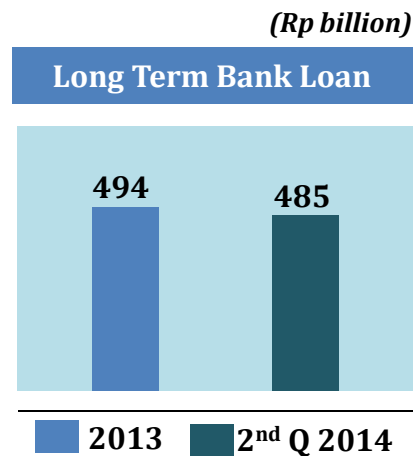
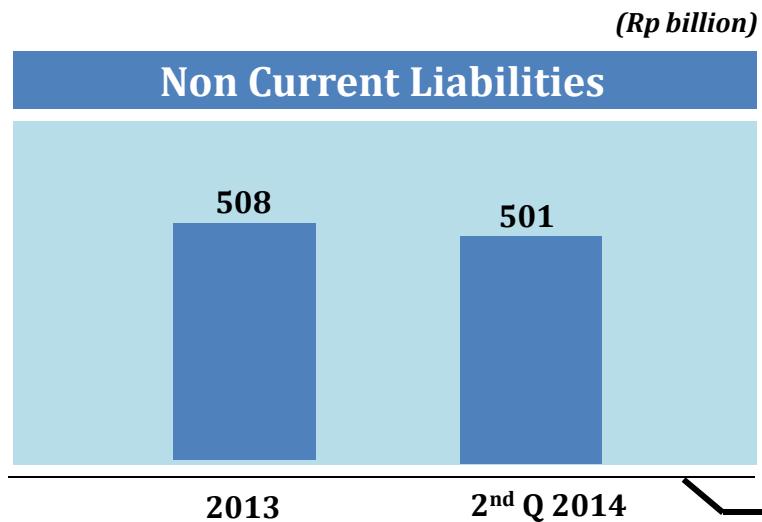
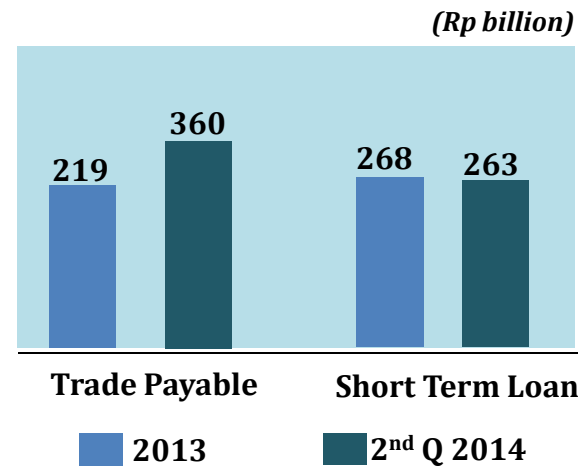
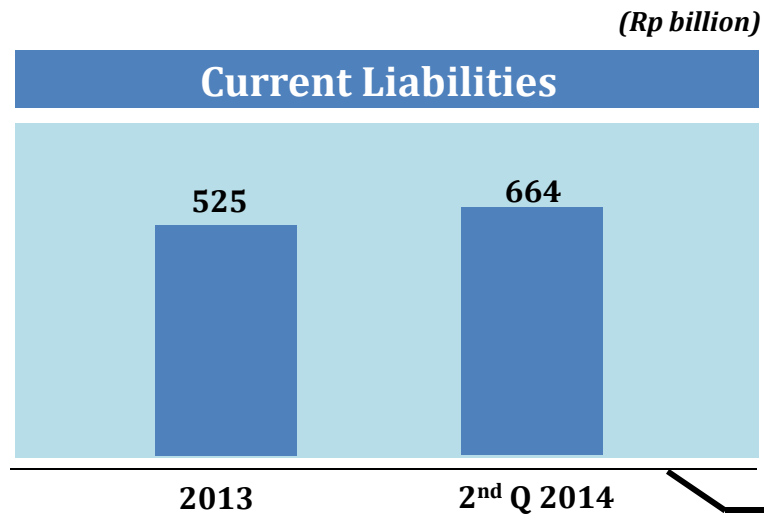
# Profitability & Margin



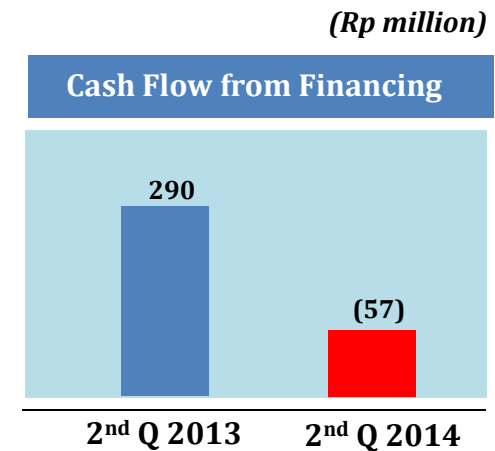
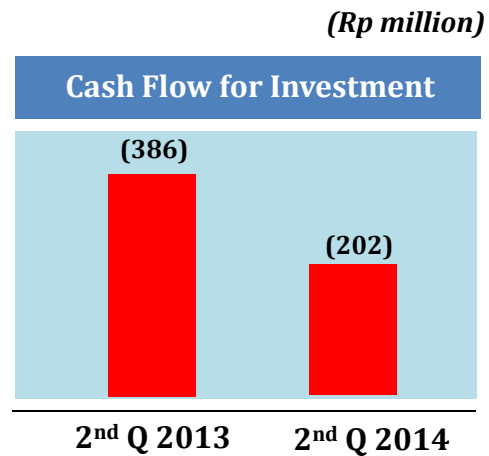
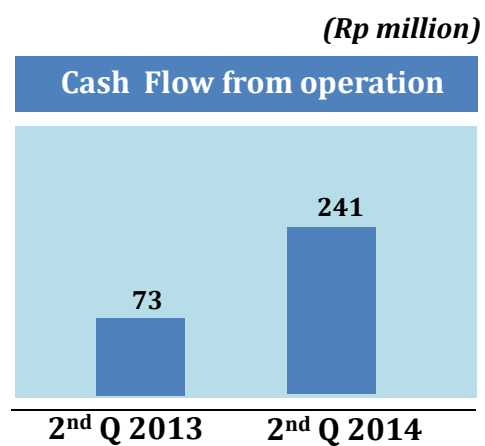
# Asset



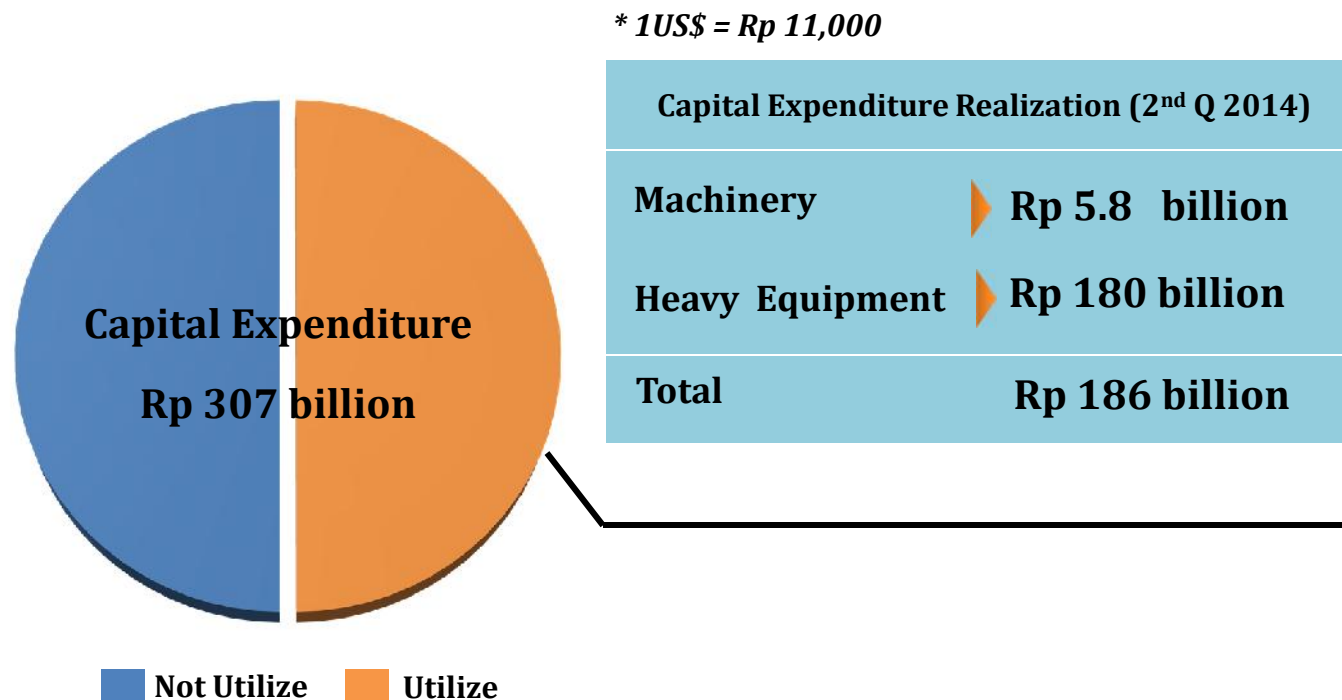
# Liabilities



# Cash flow



# Capital Expenditure







# Thank You